

## **SCHEME**

### **NEESA FD OWNERS (NFO) SCHEME**

NEESA Offers an attractive scheme to its FD Owners to redeem its outstanding FD amount through barter of room night's use at special rates (lower than prevailing in market). Neesa Group offers 10 hotel properties across India. These properties, their locations along with the guest rooms offered at these properties is given below,

<b>Sr No</b>	<b>Property</b>	<b>Location</b>	<b>Rooms</b>
1	Cambay Spa Resort	Gandhinagar	71
2	Cambay Golf Resort	Gandhinagar	101
3	Cambay Grand	Thaltej, Ahmedabad	154
4	Cambay Sapphire	Vejalpur, Ahmedabad	48
5	Cambay Grand	Kukas, Jaipur	99
6	Cambay Golf Resort	Jamdoli, Jaipur	173
7	Cambay Resort	Udaipur	58
8	Cambay Sapphire	Neemrana	87
9	Cambay Palm Lagoon	Kollam Kerala	22
10	Cambay Sapphire	Dahej SEZ	55

We offer following rates specifically for FD holders only.

**Table-1 – Special Rates offer under Neesa FD Owners (NFO) Scheme**

Particulars	OFF-Season	Season
Period	April- Sept	Oct-March
<b>Rates for Self Occupancy</b>		
Base Category Room	Rs. 2000 /-	Rs. 2300 /-
Superior Category Room	Rs. 2300 /-	Rs. 2700 /-
<b>Rates for Guest Occupancy / Transfer</b>		
Base Category Room	Rs. 2500 /-	Rs. 2800 /-
Superior Category Room	Rs. 2800 /-	Rs. 3200 /-

**Terms & Conditions**

- ❖ The Scheme / rates offered is for Neesa Leisure LTD. FD holders only
- ❖ The scheme is valid for 3 years once FD holders decide to avail the scheme.
- ❖ Once the FD holder avails the scheme it can use it any time over 3 year period
- ❖ Applicable Room rates are specified under the **Table-1** for Season and OFF – Season period
  - Season period mean Oct to march which is season period for hospitality industry
  - OFF- Season period mean Apr to Sept which is low season period for hospitality industry
- ❖ Also we have proposed a special privilege for FD holder, they can book the rooms for their friend / relatives / any other called GUEST, however for that applicable charges are different as motioned under **Table-1**
- ❖ FD holders can book maximum 5 room nights per month for their GUEST, while unlimited room nights for its own.
- ❖ The booking to be done before 1 month prior to the date of check-in and it is subject to availability of rooms.
- ❖ The amount of booking done during will be debited from FD holders’ outstanding amount (principle plus interest) immediately on booking confirmation. No need to pay any amount for the room booking except applicable taxes. The applicable taxes at the given properties to be paid at the time of Check-In.
- ❖ Once the entire due of any FD holder get cleared they will not be entitled for further room booking under this scheme. This scheme is offered as barter against the FD holders’ current outstanding amount only.
- ❖ In case company pre-pay the outstanding FD amount by realization from another means (like sale of assets / improved business) the credit available to FD holders for availing the rooms at above given special rates will be reduced by that much amount or it may be fully closed at company’s discretion.
- ❖ In case company feel the scheme un-viable economically due to rising economy and inflation. Company may fully prepay the outstanding amount of the FD holder amount who has availed the scheme and close their account